R J Reynolds
Tobacco Company

Mark Young
New York Metro

May 18, 1998

To: George Moulton, Jim Mallardi, Diane Reuter, Art Groll, Nick Kuruc, Lanny Wolfe, Audrey Evanchik

Subject: New Salem Product at the Bonded Warehouse / $.30 sniped Box Styles

Dear Managers,

As information, listed below is the remaining inventory at the bonded warehouse for the sniped Salem Box product (as of 5/15/98):

Salem FF Slide Box:	185	*6-m cases remaining*
Salem FF 100 Box:	0	*6-m cases remaining*
Salem Lt. Slide Box:	16	*6-m cases remaining*
Salem Lt. 100 Box:	0	*6-m cases remaining*

As you can see, the bonded warehouse will probably run out of the remaining 16 cases of Salem Light Slide Box this week. That means that only the Salem FF Slide Box will have sniped product in inventory *(looks like approx. 7 to 8 more weeks worth of product).*

It's important that you let your direct accounts know that when the sniped product is depleted ..... to begin to order the standard non-sniped slide box product. Also, to continue ordering the Salem FF Slide Box style due to the remaining inventory.

Sincerely,

Mark Young

cc: All other Managers in the Region as information.

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Source: https://www.industrydocuments.ucsf.edu/docs/zkdp0000